

NEWMARKET SOCCER FOOTBALL CLUB INC 2018 ANNUAL REPORT



Annual General Meeting 2018

Agenda

1. Presidents Opening Remarks
2. Apologies
3. Minutes of 2017 AGM
4. Presentation 2018 Annual Report
5. Presentation 2018 Financial Report
6. Declare all positions vacant
7. Election of office bearers
8. General Business
9. Close Meeting



2018 Management Committee

PRESIDENT

Mr Paul Tatters

VICE PRESIDENT AND JUNIOR COORDINATOR

Mr Craig Hughes

SECRETARY

Mrs Peta Tatters

TREASURER

Mr Dan McKenna

COMMITTEE MEMBERS

Mr John Bain, Mrs Annette Zardani, Mr John Zardani, Mr Robert Milliner, Ms Jo Strother, Mrs Carol White, Mr Jack DiTrapani

Club Membership COMMITTEE

11 members

COACHES

29 members

MANAGERS

27 members

PLAYERS

391 registered player members + 74 Squirts (3-5 Year Olds)

JUNIOR TEAMS											
	Squirts	U6	U7	U8	U9	U10	U11	U12	U13	U14	U16
Teams	NA	2	6	3	4	2	3	3	1	2	1
Players	74	15	42	28	36	26	38	33	14	31	16

Teams	Capital 2	Capital 2 Reserves	City 5	Over 35s Div 1	Over 35s Div 3	Over 35 Div 5
Players	19	19	18	16	18	17



Our 2018 Teams

Many thanks for our coaches and managers who did a wonderful job for our teams and for the club.

Team	Coach	Manager
Squirts	Craig Hughes, Paul Tatters, Brendan Tatters, Matthew Yarrow	
Under 6 Mustangs	Andrew Mear	Alison Magarry
Under 6 Revolution	Mikael Heinonen	Mikael Heinonen
Under 7 Earthquakes	Michael Petersen	Jon Jowsey
Under 7 Comets	Rebecca Johnson	Deneille Gibson
Under 7 Force	Darren Connolly	Joe Stepowski
Under 7 Wizards	Jason Clarke	John Duffy
Under 7 Sonic	Adam King	Adam King
Under 7 Cosmos	Paul Hainge	Owen Bourne
Under 8 Heat	Steve Lambert	Deanna Kershaw
Under 8 Sting	Abe Arends	Andrew Schimke
Under 8 Thunder	Eddie Lee	Shaun Mullholland
Under 9 Monsoon (Gecko)	David Sneesby	Kat Voss
Under 9 Crusaders (Gecko)	Anthony Gough	Megan Walker
Under 9 Galacticos (Komodo)	John Arrowsmith	Matthew Yarrow
Under 9 Thorns (Girls)	Danielle Farah	Suzie Badcock
Under 10 Stampede (Gecko)	Rod Keith	Georgina Squire
Under 10 Inferno (Goanna)	Tim Kershaw	Ben Sullivan
Under 11 Blast (Komodo)	Chris Kinsella/Craig Hughes	Nicole Francis
Under 11 Flash (Goanna)	John Bain	Adam Annfield
Under 11 Rowdies (Gecko)	Glen Robinson	Nessren Farghaly



Under 12 Express Div 2 (Girls)	Craig Hughes	Kath Walker
Under 12 Tornados Div 7	Guy Gubern	Ian Dominguez
Under 12 Outlaws Div 3	Rod Huntley	James Riley
Under 13 Division 6	John Housley, Paul Lightbody, Darren Hebrard	Anna Hilber
Under 14 Division 1	Bart Hassall	Karen Sullivan
Under 14 Division 5	Tim Robinson	Carolyn McKibbon
Under 16 Division 3	Paul Tatters	David Liddy
Capital 2	Ashley Hempstead	Jack Di Trapani
Capital 2 Reserves	Ray Attard	John Zardini
City 5	Michael Out	Paul Knight
Over 35s Div 1	Paul Tatters	
Over 35s Div 3	Darren Shearer	
Over 35s Div 5	Darren Shearer	



2018 Sponsors

Platinum Sponsor

- Ace Form

Sponsors

- Ashgrove Fresh
- Carwardine & Associates
- Denovans Real Estate
- McKenna Collins Financial Advice
- Tooth Dental
- Tender Cuts
- Zoik

Our Supporters



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2018 Awards

The following awards were presented at Junior Trophy Day.

- | | |
|---|-----------------------------|
| 1. Junior Player of the Year | Brendan Tatters |
| 2. Mini Roo Player of the Year | Josh Drummond |
| 3. Michelle Reiken Encouragement Award
Female Player of the Year | Poppy Bartsys |
| 4. Manager of the Year | Not Presented |
| 5. Mini-Roo coach of the Year | Tim Kershaw |
| 6. Coach of the Year | Paul Tatters |
| 7. Club Person of the Year | Jo Strother and Paul Hainge |
| 8. Capital 2 Player of the Year | Alistair Baird |
| 9. Capital 2 Reserves Player of the Year | Kane Donovan |
| 10. Over 35s Div 1 Player of the Year | Matthew McDonnell |
| 11. Over 35s Div 3 Player of the Year | Ben Hollis |
| 12. Over 35s Div 5 Player of the Year | Mark Rabone |



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2018 Service Medallions

Every year Newmarket presents medallions to players for their continuous service and commitment to the club.

- Bronze 3 year
- Silver 6 years
- Gold 10 years

2018 Bronze medal recipients

Benjamin	Arends	Under 8
Ella	Bourne	Under 8
Ewan	Cahill	Under 8
Liam	Clark	Under 8
Owen	Hilber	Under 8
Edward	Kershaw	Under 8
Andrew	Kettle	Under 8
Ben	Lambert	Under 8
Connor	Murphy	Under 8
Yasha	Rodriguez-Rasmussen	Under 8
Aidan	Schimke	Under 8
Charlotte	Badcock	Under 9
Alice	Foster	Under 9
Max	Hoey	Under 9
Asha	Liddy	Under 9
Lily	Rushton	Under 9
Jasper	Sullivan	Under 9
Aiden	Whitta	Under 9
James	Kelly	Under 10
Felix	Leeson	Under 10
Finn	Scougall	Under 10
Clay	Segon	Under 10
Auburn	Swan	Under 10
Jesse	Tylor	Under 10
Julien	Anderson	Under 10
Felix	Bamman	Under 11
Tiger	Robinson	Under 11
Yohaana	Doshi	Under 12
Beau	Granfelt-Stevens	Under 12
Rohan	Cahill	Under 13
Ryan	Hilber	Under 13
Felipe	Housley	Under 13
Aleksandr	Resare	Under 13
Sam	Delekta	Under 14
Jack	Lowry	Under 14
Henry	Schardt	Under 14
Connor	Smith	Under 14
Joshua	Wilkinson	Under 14
Matthew	Carson	Under 16
Francisco	Mendes	Under 16

2018 Silver medal recipients

Aidan	Annfield	Under 11
Cameron	Francis	Under 11
Devon	Johnson	Under 11
Darcy	Waclawik	Under 11
Austin	Segon	Under 12
Jasper	Taylor	Under 12
Lachlan	Huntley	Under 13
Joshua	Spanevello	Under 13
Xavier	Moxly	Under 14
Conor	Graham	Under 16
Reneo	Manyak	Under 16

2019 Gold medal recipients

Isaac	Wallace	Under 16
William	McKenna	Under 16

Congratulations to all service medallion recipients and thank-you for your continued commitment



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Presidents Report

It is with a great deal of pride I present my first report as President for the 2018 season.

The committee has worked hard during the season to ensure this season was successful on and off the field. This has seen an increase in player numbers, better fields and a sound financial position.

As we move into the club's seventh year, it is time that we review our 3-year strategic plan. As a club community we look forward to your input in shaping the clubs future. This is your club and we want to build it together.

The club has always relied on volunteers to operate and this year was no different. Whether on Committee, Coaching, Team Manager, canteen roster, reffing a game or volunteering in some small part. I thank you for your contribution to the club.

Jo Strother and Paul Hainge introduced us to the Newmarket Burger and a different style of canteen. Jo's and Paul innovative ideas and tireless work saw an increase in the canteen income. Their organisation and management of the food stalls for the end of year celebration was nothing short of remarkable. It also saw Jo & Paul receiving the well-deserved honour of Club Persons of the year.

Thanks to Jack, Robbie, John, Carol, Sandra & Annette for running the bar.

After hearing feedback from Junior Coaches, Ashley Hempstead was appointed Junior Director of Coaching for the 2018 season. This appointment continued our commitment to assist and develop our junior coaches. Ashley experience and football knowledge has been a great resource for our coaches to utilise.

This year we welcomed a number of new sponsors and we continued partnerships with good local businesses. The support of these sponsors has helped the club to continue to improve fields, facilities and coaching. A special thanks to Dylan Proctor of ACE FORM our Platinum Sponsor for purchasing the training goals and coffee machine, two valuable assists in improving the experience for players and supporters at Newmarket.

The junior sector of the club continues to grow stronger. This I believe can be contributed to the drive Craig Hughes had in developing and educating our Coaches. We have seen the squirts program grow each year with an incredible 74 players turning up on Saturday mornings.

Our junior numbers continue to improve with more competition teams playing this year. This also saw a rise in our fortunes with 4 teams making it to semi-finals and 2 teams (U13 Div 7 & U16 Div3) making Grand Finals. Congratulation to the Under 16 Div 3's in winning the Grand Final and Premiership.

It was so pleasing to see a number of girls teams playing this year at Newmarket (U9 Thorns and U12 Div 3) Female participation in soccer is a growth area that we as a club need to embrace and encourage.

Thank you to our Coaches and managers for your passion in developing the future of the club. We will continue to support and assist you.



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The Club has three senior men's sides and three over 35 sides with teams finishing just out of the top four or mid-table. Thanks to Jack and John for looking after the Capital 2 and Reserve grade side. A special mention to Ray Attard who steps down as Reserve Grade coach, Ray has been an outstanding contributor to the club (Player/Club Captain/Committee Member/Coach) we thank you for your service.

Through the year, it was pleasing to see senior players attending junior training or squirts and inspiring our juniors. Two under 7 teams playing at halftime at a senior match and performing a guard of honour was a memorable moment for all players and parents.

Another highlight for the senior side was Alistair Baird awarded the Football Brisbane Capital 2 Player of the year.

By the start of the 2019 season, we should see an improvement in the middle playing field as irrigation work has been completed thanks to a grant from the Brisbane City Council.

I want to pay tribute to Peta and the tireless work she has given this year at the club. Her happy personality and energy as Secretary, Registrar and Sports Shops Convenor has been a big part in the enjoyment and success the club have enjoyed this year.

As I mentioned earlier the club is in a sound financial position, thanks to Dan McKenna our Treasurer who has implemented a number of changes to the way we do business streamlining /modernising reporting processes on club operations.

Lastly, I would like to thank the Club Committee for your support and tireless work over this past year. The committee remains vigilant to ensure the club remains financially viable and able to continue to provide a place for persons of all abilities and ages to play the game we all love.

Paul Tatters
President N.S.F.C.



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Treasurers Report

The focus for 2018 has been to continue building our community engagement by making it more attractive for local families and businesses to be involved in our Club. This increasing level of engagement in Club activities as well as our tight cash flow management has seen our financial position strengthen further during the 2018 season. A few highlights –

Income & Expenses

- Income from core trading activities (player registration and sales through the club shop, canteen and bar) was up almost 18% to \$156,641. The bulk of the increase can be attributed to the Club Shop up \$6,081 and the Canteen more than doubling its sales to \$25,043.
- Sponsorship income increased on the back of the ongoing sponsorship from our current sponsors together with a new shirt sponsorship from StoreLocal and new sponsorship provided by Tender Cuts Newmarket and Dylan Proctor from Ace Form. Ace Form's generous support enabled the Club to purchase full size portable goals for our senior players and a coffee machine for our canteen. The coffee machine will enable the Club to generate ongoing income in future years.
- Rental income remains relatively steady at \$12,505 for the year.
- Close expense management saw operating expenses drop \$19,949 to \$118,518 for the year. A significant portion of the decrease was due to lower ground maintenance expenses and junior jersey purchases not required during 2018.
- The increase in income together with the lower expenses resulted in an improvement to Net Profit for the year to \$38,071, up from \$4,601 in 2017.
- As gross income into the Club approached the GST threshold of \$150,000 during the year, we registered for GST with the ATO.

Assets & Liabilities

- On the back of the increasing income together with receipt of a \$20,000 Grant for ground works to the middle field, Cash at Bank increased significantly to \$140,164. We were able to increase our main Term Deposit holdings (excluding the funds held from the Grant) to \$50,996.
- Plant and Equipment increased reflecting the new goal posts, ice machine and coffee machine purchases.
- Although the Club remains debt free, we have reflected the \$20,000 Grant as well as two unpaid invoices (as at 30th September 2018) in Current Liabilities.
- Club Members' participation in the REBEL Sports Community Kickback program has raised significant credits to purchase equipment for the Club - balance available for use at 30th September was \$1781 (not reflected in our Balance Sheet).

Come the end of our AGM on 18th November, our activities for Season 2018 will come to an end. It will also mean our 2014-15 Strategy Plan will have successfully run its course. So our focus must now shift to the future. Our community engagement and financial position are stronger than they were 4 years ago and so we can look forward with confidence as we plan and reinvest in the next stage of growth for NSFC.

I'd like to thank our sponsors Ace Form, Tender Cuts Newmarket, StoreLocal, Ashgrove Fresh, Tooth Dental, Denovans Real Estate, Carwardine & Associates, Zoik and McKenna Collins Financial Advice as well as auditors Andrew McCormack Accounting for their continued support of our Club.



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And finally, I'd like to thank the Club Membership and Committee for supporting me in my role as Treasurer and for their contributions to the enjoyable and successful year that we've had. I looking forward to working with all of you again during Season 2019.

Daniel McKenna
Treasurer

Bar Report

This year saw the Eftpos facility introduced to the Bar. Customers were supportive and liked having the choice of either Cash or Card. Bar sales this Financial Year are down on last year. Teams and supporters, both home and the visitors, did not drink as well due to the due to the D.U.I . effect.

The Bar this season handed \$9,500.00 Profit to the Main Account. Stock available \$400.00, and Bar Account balance stands at \$498.50 plus a float of \$303.00 still held.

The Bar Licence is held by Newmarket Soccer Football Club Inc., with myself as Licencee.

Many thanks to Rob Milliner, John Zardani, Carol White and Annette Zardani for manning the Bar with me and for their continued support.

G. Di Trapani (Jack)
Bar Manager

Canteen Report

As the first year in the role of canteen convenor it has gone extremely well. The total takings for the canteen was \$23 011.15 with a profit of \$13 338.33.

The layout of the canteen was changed to adapt to the new menu. One deep fryer and one pie warmer was removed. I donated a commercial grade sandwich toaster and we were gifted from Liam a club member a commercial salamander. The fridge was repositioned to allow customers to see the available beverages.

The menu was overhauled and now includes a wide variety of options. All of the food is home/club made. The breakfast wrap has become very popular along with the chia, fruit yogurt cups for the morning games. Along with a wide selection of baked goods such as the breakfast bar and muffins have been a big hit.

The signature Newmarket Burger has proved a complete success and embraced by our club and opposition clubs. Along with a selection of other menu, items such as the chicken and avocado burger and the home made big beef pies.



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I chose to use the local butcher Tender Cuts for our meat. I also secured sponsorship for the club from Tender Cuts. Dave the owner of Tender cuts has given us some excellent quality meat at good prices. I also chose to use a local bakery for our bread supplies, Gerbinos on Ashgrove Ave who have also given us wholesale prices. Wimmers have also come on board for sponsorship and supplied us with a wide range of drinks at an excellent price.

The outside area of the canteen now has a casual seating area that has been very well received by club members. Along with toys and games for the kids and some plants and pillows has provided people a place to enjoy the canteen while watching the games.

With some of the gifted donation from Ace Form, I proposed we purchase a coffee machine. We purchased a second hand Wega about a third of the way through the season. It has run really well and we have sold around 45 coffees each Saturday, with the help of a key group of Barista trained volunteers.

The canteen volunteers have been great they have all embraced the new model and many have commented of how much they enjoy coming and helping out.

None of this would have been possible without the help and support from Paul Hainge, Peta Tatters and Paul Tatters. They have been paramount in the success of the canteen this year.

Jo Strother
Canteen Convenor

Registrars Report

Mini-Roo and Juniors

Our 2018 Season started off with our very successful sign on Weekend.

This year we had 100 new junior families join our club (this does not include our Squirt families)

Numbers for 2018 Season

Mini-Roos – 193

Juniors – 90

Junior Players not returning from 2017 – 52 (Club total of Players not returning including Seniors 89)

Squirts

Our 2018 Squirts were another success with Craig Hughes as co-ordinator . We had a another increase in our Squirts to 74 registered. We continued to charge the administration fee set down by Football Queensland of \$30 per Squirt, which was paid online to complete the registration process. We also continued with the gold coin donation each time a Squirt came for a Saturday morning session.

Below are some graphs showing the areas of growth with regards to our player numbers within the club.



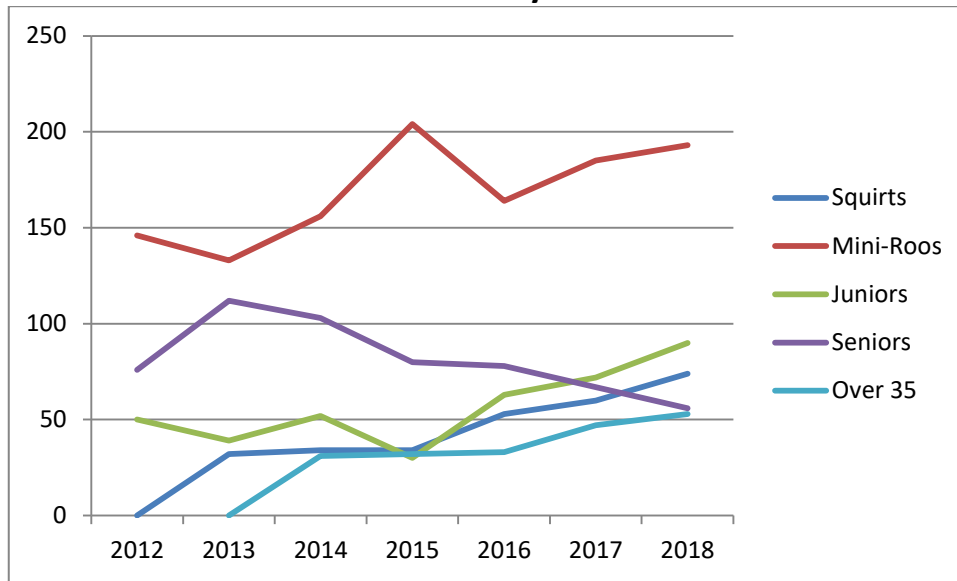
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Breakdown of Player Numbers



Lastly, Football Brisbane in conjunction with Football Queensland are rolling out a new registration system for the 2019 season. From the training they have provided it looks like it will make registration of players a lot easier starting next season.

Peta Tatters
Registrar

Senior Report

For the 2018 Season Newmarket fielded 2 Capital League Teams, 1 City League 4 Team and 3 Over 35 Teams.

Capital 2 Head Coach was Ashley Hempstead and Ray Attard was Reserve Team Coach. Paul Knight and Michael Out looked after the City Team and Paul Tatters ran the Over 35's.

At this point in time both Capital League Coaches have indicated they will not be returning for the 2019 Season. New Coaches will need to be sourced, interviewed and appointed.

Both Capital League Teams finished mid table and the City Team finished in the lower end of the Competition.

Capital League and Top Team Player Alistair Baird took out the Football Brisbane prestigious Award of Football Brisbane Capital League 2 Player of the Year 2018.

We hope all players return for the 2019 Season.

Thanks again to John Zardani for once again being Reserve Team Manager.

G. Di Trapani (Jack)
Senior Manager.



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Over 35s Report

2018 there were three over 35's sides (Div 1, 3, 5). All three sides had a mixed bag as far as results, with none of the sides finishing the year in finals contention.

It is always great to see parents of junior players strapping on the boots and trying to relive past glories, which I hope will continue next year. As always, if you are interested in playing, come down to a training night and have a run.

A big thank you to Darren Shearer who as always goes above and beyond with his management of Div 3 and Div 5.

Paul Tatters
Over 35 Co-Ordinator

Junior Report

Another season comes to an end and the club continues to grow and improve both on and off the field. Seven teams competed for Premierships this year with four teams finishing in the top four and playing in the Finals series.

The under 16s finished Premiers going undefeated in the home and away season.

When I took on the role of Junior Co-ordinator we had one team that played for points, under 12s. This team are now under 16 Premiers. Five years of hard work has made this season the most successful so far and proves that we are on the right path.

The foundation of our club, Football Squirts, had a record 74 registered participants.

This season we graded teams from under 9 to under 12s. Grading in future seasons will be applied as needed.

Future Football stars and teams continue to develop in our junior ranks. Whilst many players possess individual brilliance, utilising this for the betterment of the team is the key to making the club even stronger.

The appointment of Director of Coaching, Ashley Hempstead, has added another dimension to our club. His experience and ideas will help our coaches improve thus improving our players.

This season we had two girls' teams, Under 9 Thorns and Under 12 Express Div 2 Girls, compete in all girls leagues. These are the first junior girls' teams to play for Newmarket. Investment and promotion in the community by the club in Female Football is essential to continue the growth of girls teams..

There is a lot of hard work that goes into running a football club and I'd like to thank Jo Strother and Paul Hainge, our canteen co-ordinators, Peta Tatters, registrar and referees co-ordinator and Paul Tatters, our groundsman for their efforts throughout the year.

A special thanks to David Duncan for coaching our Mini-Roo keepers. David has a lot of passion for the position and all of the keepers have benefited from his coaching. The goalkeeper is the most important position on the field and specialist coaching for the position is vital for the club's keepers to improve. I for one would like to see David continue in this role in 2019.

Support from club members is essential for a community club to function. Whether you are a coach, manager, help in the canteen or get on the tongs your help is much appreciated.

There are many unsung heroes at clubs that go above and beyond. From giving players lifts to and from



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training, lifts to games, mini-roo teams helping opposing teams when they are short, washing jersey's, providing halftime fruit, the list is endless. This is what a Community club is all about and everyone should be very proud to be part of such a great club.

2019 is the clubs 70th Anniversary and it promises to be a big year.

The club was founded in 1949 by the local Post Office and were known as Newmarket Postal. The figure on our club emblem is the roman God Mercury, the god of messages and communication. Let's make 2019 the year we send a message to the community that we are a proud club.

Play for the love of the game.

Craig Hughes
Vice President and Junior Co-ordinator

*2018 Annual Junior Review available on request.

Referee Report



This year saw a number of new club referees at the club (Angus, Sam, Jay, Luca, Evan and Josh) join our veterans Connor, Angus, Brendan and Geena . It was pleasing to see them learn and grow from their first game to the end of the season. I would like to thank them all for always turning up on time, looking so professional and willing to learn as they progressed through the year. I would also like to say a big thank you to Craig Hughes, Paul Tatters with Ken Adriaansen has helped mentor the referees throughout the year. I would also like to acknowledge Ken and John Bain refereeing on a Sunday when there was no Football Brisbane referee along with our parents who volunteered to run line. It is much appreciated.

Peta Tatters
Club Referee Co-Ordinator



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